

NELTI
2008

IRU's NELTI

*Interconnecting every business in
Central Asia to every major world market!*

Haydar Özkan

IRU General Delegate to the Middle East and Region

UNECE-BSEC EATL EGM, Istanbul, 11 November 2009



From Camels to Trucks

Freedom of Trade
and Transport



No visas,
No quotas,
Etc.

Growth, Regulation
and Facilitation



Trucks,
Reconstruction of Europe,
UNECE Conventions.

Modernity, JIT,
Globalisation and
Neo-protectionism



Visas,
Quotas,
Competition.

Pictures: Volvo website, 2008

The BSEC Region





The BSEC region is located at the **crossroads** of world trade flows and depends on efficient and professional services of road transport to seize better the opportunities of globalisation of trade!



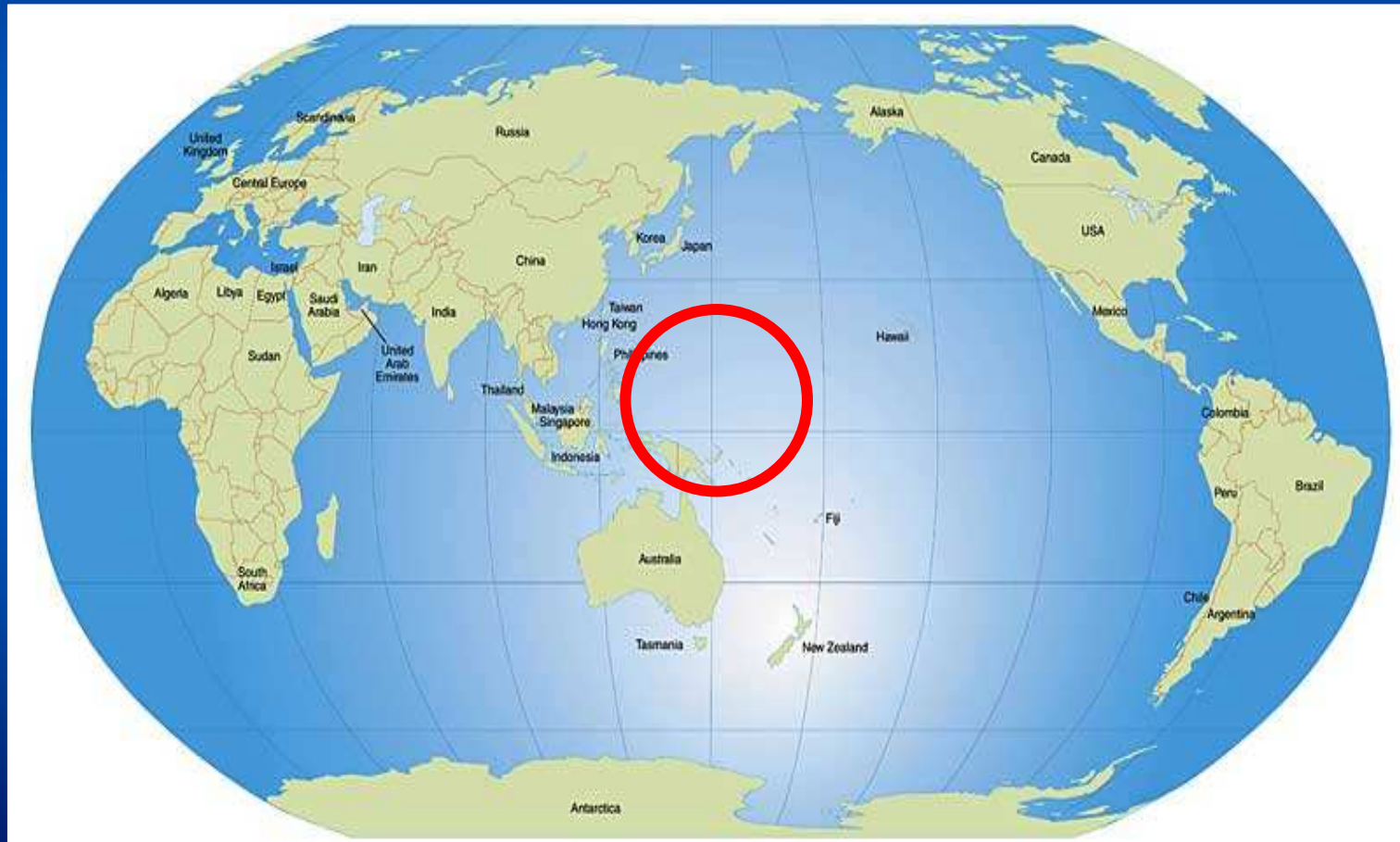
Where is the Center?



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World Bank LPI 2007

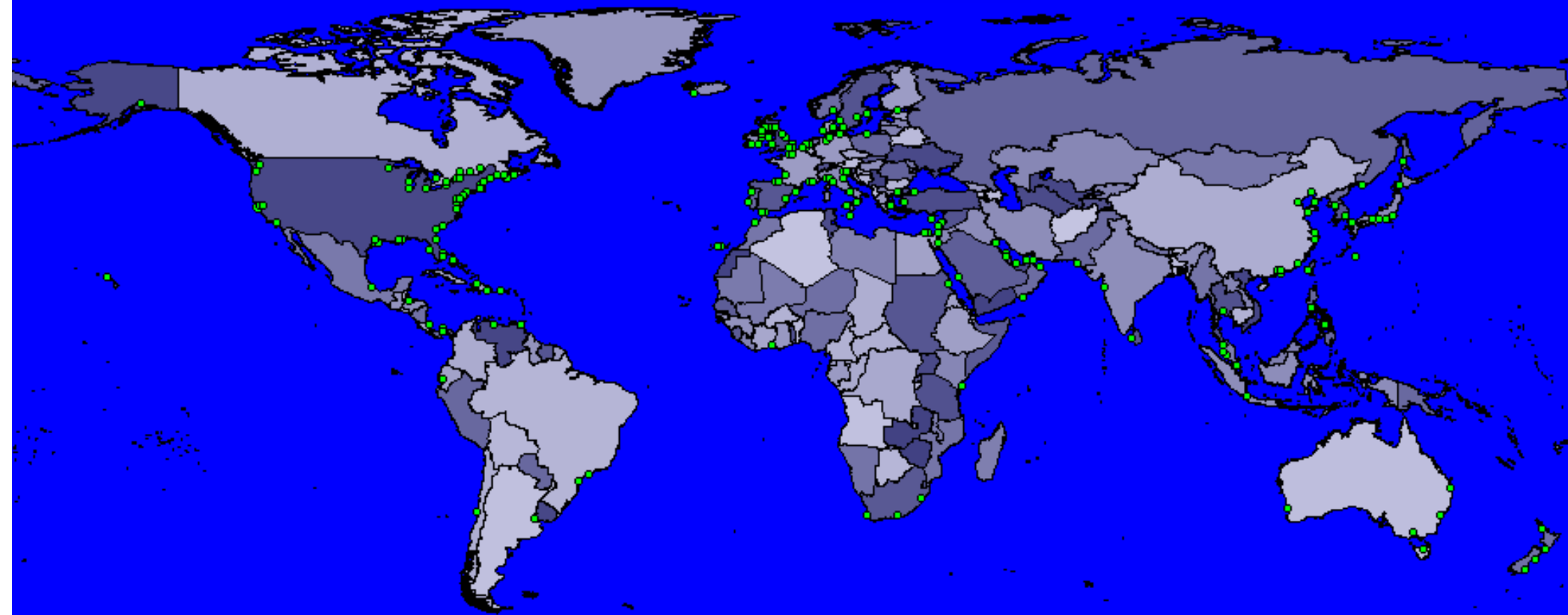
Country	LPI
Singapore	1
Netherlands	2
Hong Kong	8
Greece	29
China	30
Turkey	34
India	39
Romania	51
Bulgaria	55
Brazil	61
Ukraine	73
Russian Federation	99
Moldova	106
Azerbaijan	111
Serbia	115
Armenia	131
Albania	139

Source:
<http://info.worldbank.org/etools/tradesurvey/mode1b.asp>

Evolution of sea containers in ports

Globale Container Overslag

1971





2005 Launch of Historic Beijing-Brussels Caravan



Beijing



Brussels



International Road Transport Union



US Chamber feasibility study confirms commercial viability!



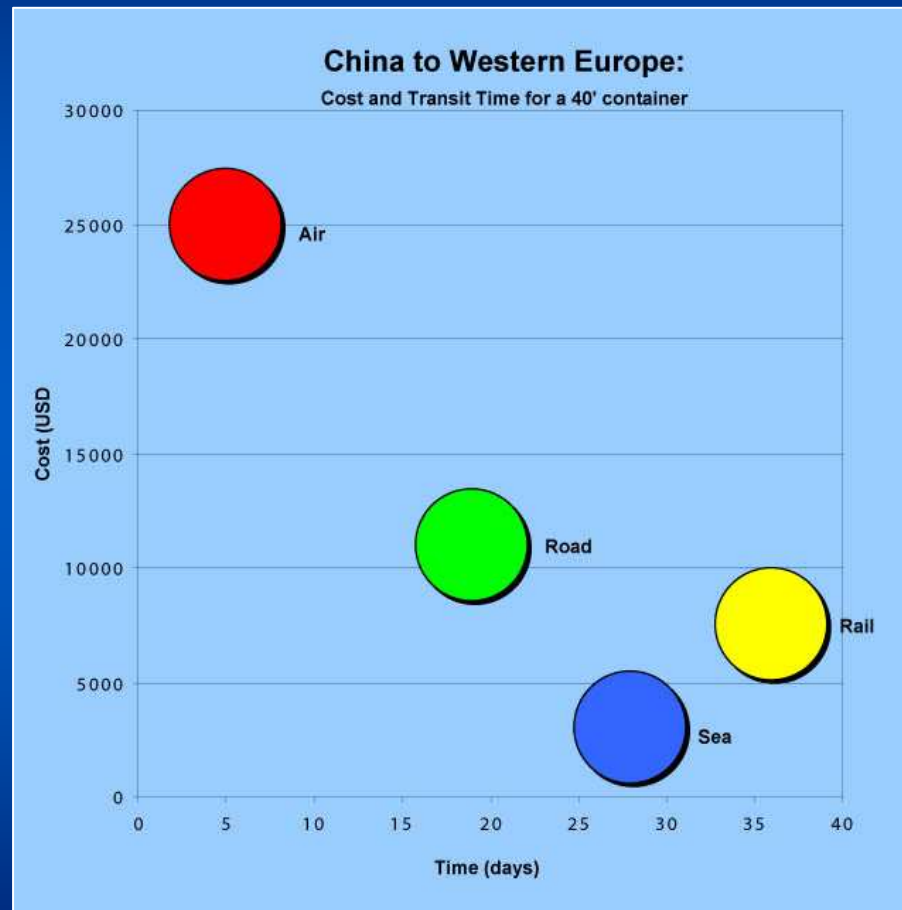
LAND TRANSPORT OPTIONS BETWEEN EUROPE AND ASIA: Commercial Feasibility Study

July 2006

Washington
Copenhagen
Brussels
Moscow
Athens
Berlin

RAMBOLL

From Vision to Reality: Silk Road Feasibility Study



Source: Ramboll, Land Transport Options between Europe and Asia:
Commercial Feasibility Study

Black Sea Ring Highway Caravan 2007





Direct Cost of Waiting Times	€ 104 million
Indirect Cost of Waiting Times	€ 104 million
Direct Cost of Permits	€ 11 million
Direct Cost of Visas	€ 10 million

**Total Cost of Border Waiting Times € 229 million
in the BSEC Region for the BSEC hauliers per year**



IRU NELTI Project: interconnecting every business to every major world market





NELTI reconfirms road infrastructure is NOT the problem



- 12 road transport companies from 8 countries;
- More than 145 round trips via territories of 24 countries



4. Time spent on route by all vehicles 5. 044 days

**Bakshish at the
border accounts for
30% of additional
costs!**

Border waiting times



Summary of monitoring results on border waiting times



Comparison of NELTI routes

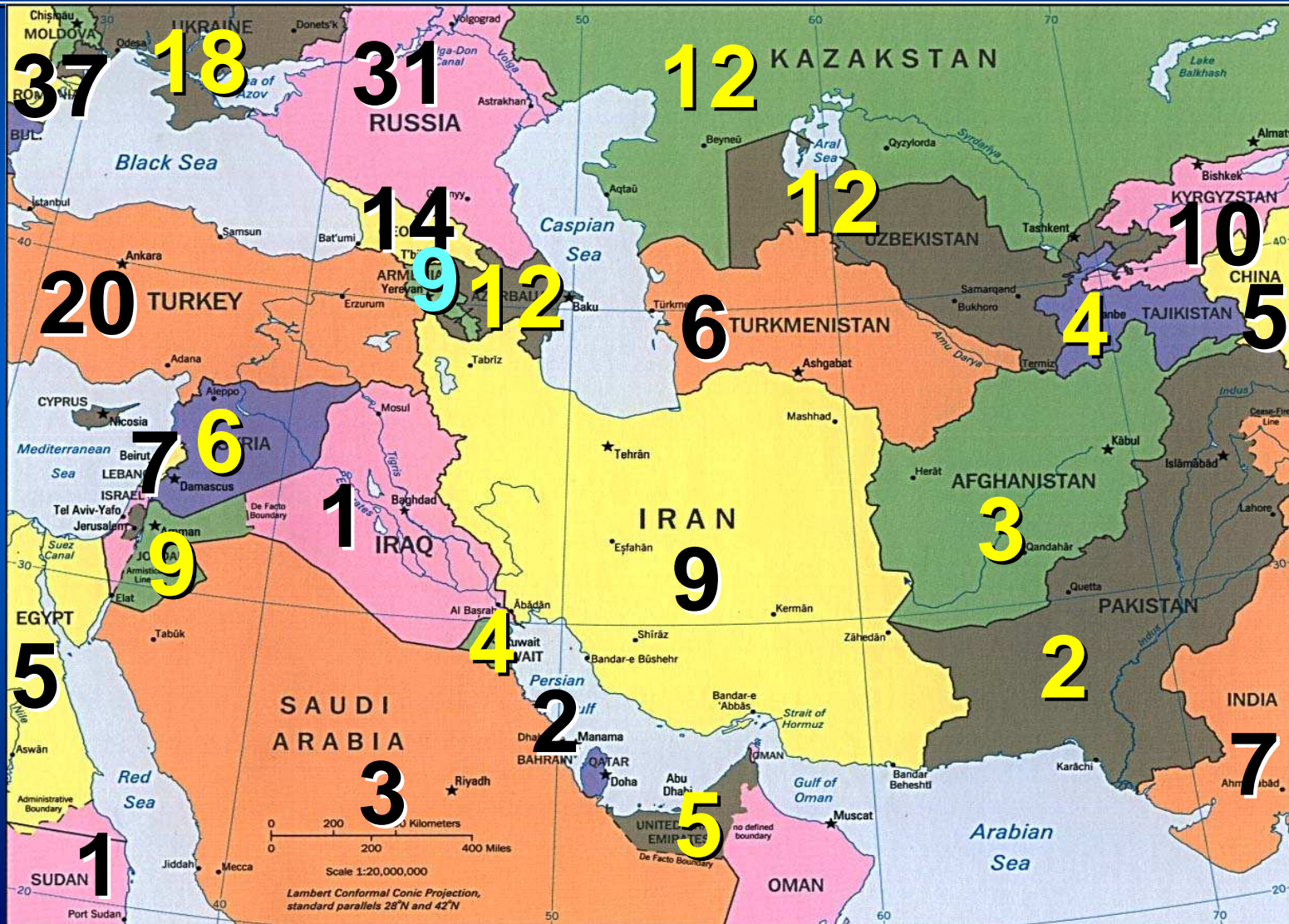
Summary of monitoring results on operational issues in NELTI routes	Northern	Central	Southern
Travelling days (days)	10-18	13-27	12-17
Average speed (km/day)	489	366	360
Total costs (USD)	2000	2600	3000
Border crossing costs (USD)	520	37	2000



UN Conventions in the BSEC Region as of 17 September 2009



Contracting Parties in the Region as of 17 September 2009



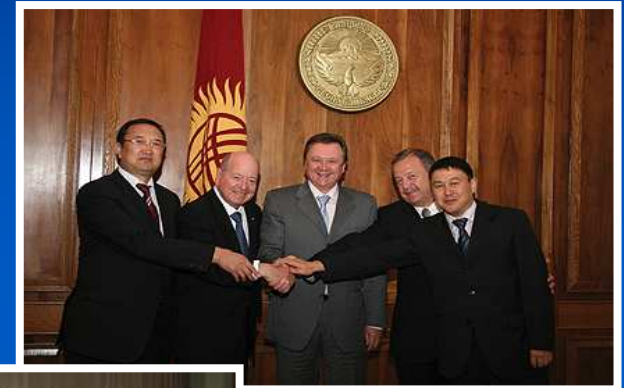


NELTI

- Implement UN trade and road transport facilitation tools
- Increase cooperation between transit States
- Introduce multilateral transport permit system
- Improve customs procedures
- Provide multi-entry and transit visas for drivers



NETLI Phase 2: High Level Political Support to change mindsets!!





NELTI Phase 2 begins on 1 July 2009





IRU-ADB join forces for NELTI





IRU and Kyrgyz government sign MoU to revive the ancient Silk Road





IRU meets President of Kazakhstan and signs MoU



IRU

*Working together
for a better future*

IRU

since 1948